

9 November 2013

Computers Now Pty Ltd
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ABN 48 592 886 118

Dear Valued Customers,

I am writing to inform you that on 9th November 2013 Designwyse Australia was acquired by Computers Now. This is an incredibly exciting time for us all, with both businesses bringing many strengths to the consolidation that in turn will benefit our clients.

Like Designwyse, CompNow is a family run business that values long-term relationships with its clients, suppliers and staff. Established in 1990 as an Apple reseller, CompNow initially serviced the consumer market, but over time our focus has shifted to developing customised procurement, deployment and support services for Education, Government and business.

In FY13 we turned over almost \$80m delivering these solutions. Apple still forms part of our core product offering but our key relationships have broadened and now include a range of strategic vendors, enabling us to provide a more comprehensive solution set, from traditional desktop deployments through to large scale mobility solutions.

The addition of the Designwyse team will see our staff numbers total 110, with 50 of those belonging to our technical team. The Keysborough location will be our fourth, joining South Melbourne, Adelaide and Crows Nest in Sydney.

As well as offering exceptional customer service, Designwyse has proven successful in areas including training and colour management, and with apps such as app4schools, and in FY13 generated revenue of nearly \$20m. Now with CompNow's larger product offering, infrastructure, extensive technical expertise and diverse skills, Designwyse staff will have the resources to devote more attention to what they do best – servicing you.

Making the transition easier is the fact that both companies have very similar cultures. Like Designwyse, CompNow regards its staff as one of our most important assets and fosters a workplace built on respect, trust and tolerance. The management team relies heavily on the expertise and recommendations of individuals, and is extremely excited by the calibre of Designwyse staff that will be joining us. Robert and Barbara Kloester have been instrumental in all aspects of the acquisition process, helping to minimise disruption, and we are confident that the experience you have come to know and expect will not be in any way compromised.

As a customer of Designwyse you will continue to trade under your existing terms with CompNow. I've included with this letter our Bank Account details. For any orders supplied after the 9th November payment should be made into this account, and any cheques should also be made out to Computers Now. Before this date, please continue to pay Designwyse as usual. I've also included contact details for some of our Management team and key staff that may be relevant. If you would like any of our Management team to visit on-site for further discussion please let us know.

We look forward to continuing the excellence in service and expertise that you have come to expect and forging an even stronger relationship with you. We would be delighted to hear from you if you have any questions at all or would like any further information.

Kind Regards,



Renai Ingersole,
Managing Director

*'Customised procurement, deployment & support services for
Education, Government and Business'*

HP Authorised Service Centres - Apple Authorised Service Centres

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Computers Now Bank Account Details

Account Name:	Computers Now Pty. Ltd
BSB:	083 004
Account:	464 209 515
Bank:	NAB

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